

From: [David Petrone](#)
To: [Bd Ed](#)
Cc: [Kimberlee Delorme](#)
Subject: FW: Possible Bond Items
Date: Saturday, January 3, 2026 10:11:57 AM
Attachments: [Additional Security Needs.pdf](#)

Board Members,

I wanted to make you aware of a recent email that I sent to Jim Drumm (please see below). The email was the result of an outcome of the most recent joint Fiscal and Town Finance meeting.

Best,

David

David J. Petrone, Ed.D.
Superintendent of Schools
Coventry Public Schools
1700 Main Street
Coventry, CT 06238
Tel: (860) 742-7317 x2
Fax: (860) 742-4567

From: David Petrone
Sent: Saturday, January 3, 2026 10:07 AM
To: Jim GOV. Drumm <jdrumm@coventry-ct.gov>
Cc: Laura Stone <lstone@coventry-ct.gov>; Charmaine Bradshaw-Hill <cbradshawhill@coventryct.org>; Cherie Trahan <ctrahan@coventry-ct.gov>; Kimberlee Delorme <KDelorme@coventryct.org>
Subject: Possible Bond Items

Jim,

As was discussed at the Joint Finance/Fiscal meeting, I am sending information on the two items that could be considered in the bond. Attached are quotes and information for additional security camera needs for the district (HEEC, CGS, GHR, CNH and CHS). Beyond the quotes included, the cost for CNH and CHS is \$27,000, which would bring the total cost to \$121,399.30. Additionally, the cost of the window film is \$194,000.00

If you need anything else, please let me know.

Best,
David

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Additional Camera Needs 2025/2026

Coventry High School

Interior: 0

Exterior: 5

- The front facing Ripley Hill Rd from the southwest corner to the *Exterior Office Parking Camera*
- *Exterior Office Parking Camera to Exterior Kitchen C2 Camera*
- Coventry Academy entrance
- Coventry Academy courtyard
- Rear of the facilities garage

Capt. Nathan Hale Middle School

Interior: 1

- *Café Hallway Camera to NW Hallway NW Camera*

Exterior: 0

Hale Early Education Center

Interior: 0

Exterior: 0

G. H. Robertson Intermediate School

Please refer to the Vulcan Security Proposal

Coventry Grammar School

Please refer to the Vulcan Security Proposal



**Coventry Public Schools - Coventry
Grammar School - Surveillance
Security Grant 2023**

Q U O T E

Vulcan Security Technologies, Inc.
262 Ellington Road, South Windsor, CT 06074
t. 860-289-8433 f. 860-291-9123

Number AAAQ4716
Date Apr 20, 2023

Sold To	Ship To	Your Sales Rep
<p>Coventry Public Schools Ted Opdenbrouw 1700 Main Street Coventry, CT 06238 United States</p> <p>Email topdenbrouw@coventryct.or Phone 860-742-7334 Mobile</p>	<p>Coventry Public Schools Ted Opdenbrouw 1700 Main Street Coventry, CT 06238 United States</p> <p>Phone 860-742-7334 Mobile</p> <p>topdenbrouw@coventryct.org</p>	<p><i>Tyler Cullen</i> Director of Information Technology Office 860-289-8433 Mobile 203-257-1832</p> <p>tcullen@vulcansecurity.net</p>

Here is the quote you requested.

Terms		P.O. Number	Ship Via	Pricing is valid for 15 days from date of proposal.	
NET 30			Site Delivery		
Qty	Item #	Description	Unit Price	Ext. Price	
3	02416-001	<p>AXIS P4707-PLVE Panoramic Camera - AXIS P4707-PLVE offers two channels with 5MP per channel, at a frame rate of 30 fps. With its unique design, this multidirectional camera offers cost-effective installation and flexible positioning of both varifocal camera heads. Each head can be controlled individually, so you can capture scenes in two directions in wide angle or zoomed-in views, with up to 2.5x zoom. It features Axis Lightfinder and Axis Forensic WDR for true colors and great details in challenging or poor light. The camera comes with a Deep Learning Processing Unit and can run analytics on both channels simultaneously. Furthermore, Zipstream with support for H.264 and H.265 significantly lowers bandwidth and storage requirements.</p>	\$989.10	\$2,967.30	
3	02415-001	<p>AXIS P4705-PLVE Panoramic Camera - AXIS P4705-PLVE offers two channels with 2MP per channel, at a frame rate of up to 60 fps. With its unique design, this multidirectional camera offers cost-effective installation and flexible positioning of both varifocal camera heads. Each head can be controlled individually, so you can capture scenes in two directions in wide angle or zoomed-in views, with up to 2.5x zoom. It features Axis Lightfinder and Axis Forensic WDR for true colors and great details in challenging or poor light. The camera comes with a Deep Learning Processing Unit and can run analytics on both channels simultaneously. Furthermore, Zipstream with support for H.264 and H.265 significantly lowers bandwidth and storage requirements.</p>	\$872.10	\$2,616.30	
5	02225-001	<p>AXIS Q3538-LVE DOME CAMERA - Advanced fixed dome camera with Deep Learning Processing Unit (DLPU). Support for Forensic WDR, Lightfinder 2.0 and OptimizedIR. IR shielded dome for reduced reflections. Robust, dust- and IK10+ vandal-resistant outdoor-ready metal casing.</p>	\$1,349.10	\$6,745.50	

PRICES SUBJECT TO CHANGE - PRICES BASED UPON TOTAL PURCHASE - ALL DELIVERY, TRAINING OR CONSULTING SERVICES TO BE BILLED AT PUBLISHED RATES FOR EACH ACTIVITY INVOLVED - GENERALLY ALL HARDWARE COMPUTER COMPONENTS PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY, COVERING PARTS AND LABOR FOR HARDWARE ONLY AND ON A DEPOT BASIS - WE SPECIFICALLY DISCLAIM ANY AND ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTIES OR WITH REGARD TO ANY LICENSED PRODUCTS. WE SHALL NOT BE LIABLE FOR ANY LOSS OF PROFITS, BUSINESS, GOODWILL, DATA, INTERRUPTION OF BUSINESS, NOR FOR INCIDENTAL OR CONSEQUENTIAL MERCHANTABILITY OR FITNESS OF PURPOSE, DAMAGES RELATED TO THIS AGREEMENT. MINIMUM 15% RESTOCKING FEE WITH ORIGINAL PACKAGING.
AN EQUAL OPPORTUNITY / NON-DISCRIMINATION EMPLOYER.

Qty	Item #	Description	Unit Price	Ext. Price
		Varifocal 6-13 mm P-Iris lens with remote zoom and focus. Electronic Image Stabilization. Multiple, individually configurable streams, H.264/H.265 with Zipstream and Motion JPEG. 8MP stream up to 60 fps, 30fps with WDR. AXIS Object Analytics, Video motion detection and tampering alarm. Two-way audio and audio detection. Supervised digital input / digital output for alarm / event handling. Sensors for intrusion and shock. MQTT support. AXIS Edge Vault with FIPS certified TPM for added cyber security. MicroSD memory card slot for local storage. Powered by IEEE 802.3at Type 2 Class 4 (PoE+) or 10-28V DC power with redundancy. Includes mounting bracket and weather shield.		
3	01819-001	AXIS Q3819-PVE - AXIS Q3819-PVE delivers a 180° panoramic overview of extensive areas. With 14 MP resolution and seamless stitching of all four images, it offers 180° horizontal and 38° vertical coverage. It's possible to mount two cameras back-to-back for a complete 360° overview using AXIS T94V01C Dual Camera Mount. It features AXIS Object Analytics for nuanced and remarkably granular object classification. Furthermore, it includes built-in motors allowing for remote pan/tilt/roll functionality and it offers smart pairing with Axis network speakers using edge-to-edge technology. Furthermore, Axis Edge Vault protects your Axis device ID and simplifies authorization of Axis devices on your network.	\$1,934.10	\$5,802.30
8	5504-821	AXIS T91D61 Wall Mount - chromated and powder coated aluminum wall mount with 1.5" NPS thread for fixed dome pendant kits. Cable routing from behind or through 3/4" conduit hole on the side. Includes mounting plate, pipe seal and conduit hole cover. Color: White	\$89.10	\$712.80
5	5505-091	AXIS T94M01D PENDANT KIT - Outdoor pendant kit for AXIS P32 & Q35 series. Compatible with several Axis ceiling, wall, and poll mounts, As well 1.5" NPS threaded pipes.	\$62.10	\$310.50
3	5502-431	AXIS T94A01D PENDANT KIT - Pendant kit for the AXIS Q60-series and AXIS P55-series PTZ Network Cameras, enables mount on standard '1,5" NPT threaded brackets. White.	\$53.10	\$159.30
14	SDXC256GBMICRO	SDXC 256GB Micro SDXC Storage Card for Camera Edge Storage	\$81.00	\$1,134.00
14	XPPPLUSDL	Milestone XProtect Professional + Device License (DL)	\$159.30	\$2,230.20
14	Y3XPPPLUSDL	Milestone - 3 Years Care Plus for XProtect Professional+ DL	\$62.10	\$869.40
1	Misc.	Misc.Materials	\$3,812.50	\$3,812.50
194	ElecLabor	Licensed Electrical Labor	\$115.00	\$22,310.00
32	ITLabor	IT Labor	\$125.00	\$4,000.00
			SubTotal	\$53,670.10
			Tax	\$0.00
			Total	\$53,670.10

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Please contact me if I can be of further assistance.

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**Coventry Public Schools - G.H.
Robertson School - Surveillance
Security Grant 2023**

QUOTE

Vulcan Security Technologies, Inc.
262 Ellington Road, South Windsor, CT 06074
t. 860-289-8433 f. 860-291-9123

Number AAAQ4714
Date Apr 20, 2023

Sold To

**Coventry Public Schools
Ted Opdenbrouw
1700 Main Street
Coventry, CT 06238
United States**

Email topdenbrouw@coventryct.or
Phone 860-742-7334
Mobile

Ship To

**Coventry Public Schools
Ted Opdenbrouw
1700 Main Street
Coventry, CT 06238
United States**

Phone 860-742-7334
Mobile
topdenbrouw@coventryct.org

Your Sales Rep

Tyler Cullen
**Director of Information
Technology**
Office 860-289-8433
Mobile 203-257-1832

tullen@vulcansecurity.net

Here is the quote you requested.

Terms Net 30	P.O. Number	Ship Via Site Delivery	Pricing is valid for 15 days from date of proposal.
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Qty	Item #	Description	Unit Price	Ext. Price
7	02416-001	<p>AXIS P4707-PLVE Panoramic Camera - AXIS P4707-PLVE offers two channels with 5MP per channel, at a frame rate of 30 fps. With its unique design, this multidirectional camera offers cost-effective installation and flexible positioning of both varifocal camera heads. Each head can be controlled individually, so you can capture scenes in two directions in wide angle or zoomed-in views, with up to 2.5x zoom. It features Axis Lightfinder and Axis Forensic WDR for true colors and great details in challenging or poor light. The camera comes with a Deep Learning Processing Unit and can run analytics on both channels simultaneously. Furthermore, Zipstream with support for H.264 and H.265 significantly lowers bandwidth and storage requirements.</p>	\$989.10	\$6,923.70
3	02225-001	<p>AXIS Q3538-LVE DOME CAMERA - Advanced fixed dome camera with Deep Learning Processing Unit (DLPU). Support for Forensic WDR, Lightfinder 2.0 and OptimizedIR. IR shielded dome for reduced reflections. Robust, dust- and IK10+ vandal-resistant outdoor-ready metal casing. Varifocal 6-13 mm P-Iris lens with remote zoom and focus. Electronic Image Stabilization. Multiple, individually configurable streams, H.264/H.265 with Zipstream and Motion JPEG. 8MP stream up to 60 fps, 30fps with WDR. AXIS Object Analytics, Video motion detection and tampering alarm. Two-way audio and audio detection. Supervised digital input / digital output for alarm / event handling. Sensors for intrusion and shock. MQTT support. AXIS Edge Vault with FIPS certified TPM for added cyber security. MicroSD memory card slot for local storage. Powered by IEEE 802.3at Type 2 Class 4 (PoE+) or 10-28V DC power with redundancy. Includes mounting bracket and weather shield.</p>	\$1,349.10	\$4,047.30

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Qty	Item #	Description	Unit Price	Ext. Price
1	02218-001	AXIS P3727-PLE - AXIS P3727-PLE Panoramic Camera offers 4x2 MP with 360° IR coverage. It lets you easily cover four different areas with a single camera, around the clock and even in challenging lighting. Youâ€™ll be able to count on both high-quality overviews and detailed coverage thanks to the brilliant design of this cost-effective solution. And, AXIS Object Analytics on one channel, allowing you to detect and classify humans and vehicles, all tailored to your specific needs.	\$1,304.10	\$1,304.10
1	01819-001	AXIS Q3819-PVE - AXIS Q3819-PVE delivers a 180° panoramic overview of extensive areas. With 14 MP resolution and seamless stitching of all four images, it offers 180° horizontal and 38° vertical coverage. Itâ€™s possible to mount two cameras back-to-back for a complete 360° overview using AXIS T94V01C Dual Camera Mount. It features AXIS Object Analytics for nuanced and remarkably granular object classification. Furthermore, it includes built-in motors allowing for remote pan/tilt/roll functionality and it offers smart pairing with Axis network speakers using edge-to-edge technology. Furthermore, Axis Edge Vault protects your Axis device ID and simplifies authorization of Axis devices on your network.	\$1,934.10	\$1,934.10
6	5504-821	AXIS T91D61 Wall Mount - chromated and powder coated aluminum wall mount with 1.5" NPS thread for fixed dome pendant kits. Cable routing from behind or through 3/4" conduit hole on the side. Includes mounting plate, pipe seal and conduit hole cover. Color: White	\$89.10	\$534.60
1	02076-001	AXIS T94N02D Pendant Kit - AXIS T94N02D Pendant Kit comprises a weathershield and a mounting adapter for AXIS P3715-PLVE Network Camera. The mounting adapter is compatible with 1.5-inch NPS thread. The kit enables AXIS P3715-PLVE to be mounted on walls, poles, parapets and outer corners using AXIS T91 mounting accessories.	\$62.10	\$62.10
3	5505-091	AXIS T94M01D PENDANT KIT - Outdoor pendant kit for AXIS P32 & Q35 series. Compatible with several Axis ceiling, wall, and poll mounts, As well 1.5" NPS threaded pipes.	\$62.10	\$186.30
1	5502-431	AXIS T94A01D PENDANT KIT - Pendant kit for the AXIS Q60-series and AXIS P55-series PTZ Network Cameras, enables mount on standard '1,5" NPT threaded brackets. White.	\$53.10	\$53.10
1	01513-001	AXIS T94N01D PENDANT KIT - AXIS T94N01D Pendant Kit comprises a weathershield and a mounting adapter for AXIS P3717-PLE Network Camera. The mounting adapter is compatible with 1.5-inch NPS thread. The kit enables AXIS P3717-PLE to be mounted on walls, poles, parapets and outer corners using AXIS T91 mounting accessories.	\$89.10	\$89.10
13	SDXC256GBMIC RO	SDXC 256GB Micro SDXC Storage Card for Camera Edge Storage	\$81.00	\$1,053.00
1	Equip	Equipment Fee - 44' Scissor Lift	\$1,250.00	\$1,250.00
12	XPPPLUSDL	Milestone XProtect Professional + Device License (DL)	\$159.30	\$1,911.60
12	Y3XPPPLUSDL	Milestone - 3 Years Care Plus for XProtect Professional+ DL	\$62.10	\$745.20

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Qty	Item #	Description	Unit Price	Ext. Price
1	Misc.	Misc.Materials	\$3,375.00	\$3,375.00
124	ElecLabor	Licensed Electrical Labor	\$115.00	\$14,260.00
24	ITLabor	IT Labor	\$125.00	\$3,000.00
			SubTotal	\$40,729.20
			Tax	\$0.00
			Total	\$40,729.20

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